

# INVESTOR PRESENTATION JUNE 2026

Paul R. Gudonis, Chairman and CEO  
David Henry, Chief Financial Officer

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Conquering Upper Limb  
Paralysis with Wearable  
Medical Robotics

**myomo**  
my own motion



# Legal Disclaimer

This presentation contains forward-looking statements regarding the trading of the Company's common stock on the NYSE American, the Company's plans for the use of proceeds and advancing its product line, increasing its sales and marketing efforts and growing its business, the Company's financial position and projections of future operating results, and the Company's future business expectations, which are based upon the current estimates, assumptions and expectations of the Company's management and its knowledge of the relevant market. The Company has tried, where possible, to identify such information and statements by using words such as "anticipate," "believe," "envision," "estimate," "expect," "intend," "may," "plan," "predict," "project," "target," "potential," "will," "would," "could," "should," "continue," "contemplate" and other similar expressions and derivations thereof in connection with any discussion of future events, trends or prospects or future operating or financial performance, although not all forward-looking statements contain these identifying words. Forward-looking statements, which are included in accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, are only predictions and may differ materially from actual results due to a variety of risks, uncertainties and other factors. These risks and uncertainties include, among others, risks related to the Company's liquidity and financial position, the trading of its common stock, its new products, services, and technologies, government regulation and taxation, and fraud. More information about factors that potentially could affect Myomo's business and financial results are included in the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. The Company cautions readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company disclaims any obligation subsequently to revise any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

# Investment Highlights

**Created New Product  
Category for a Large,  
Unmet Need**

**First-Mover Advantage  
with Strong Competitive  
Position**

**Medicare Reimbursement  
and New Payer Contracts  
Expanding Patient Access**

**Growing Revenues from  
Recurring Patient  
Sources**

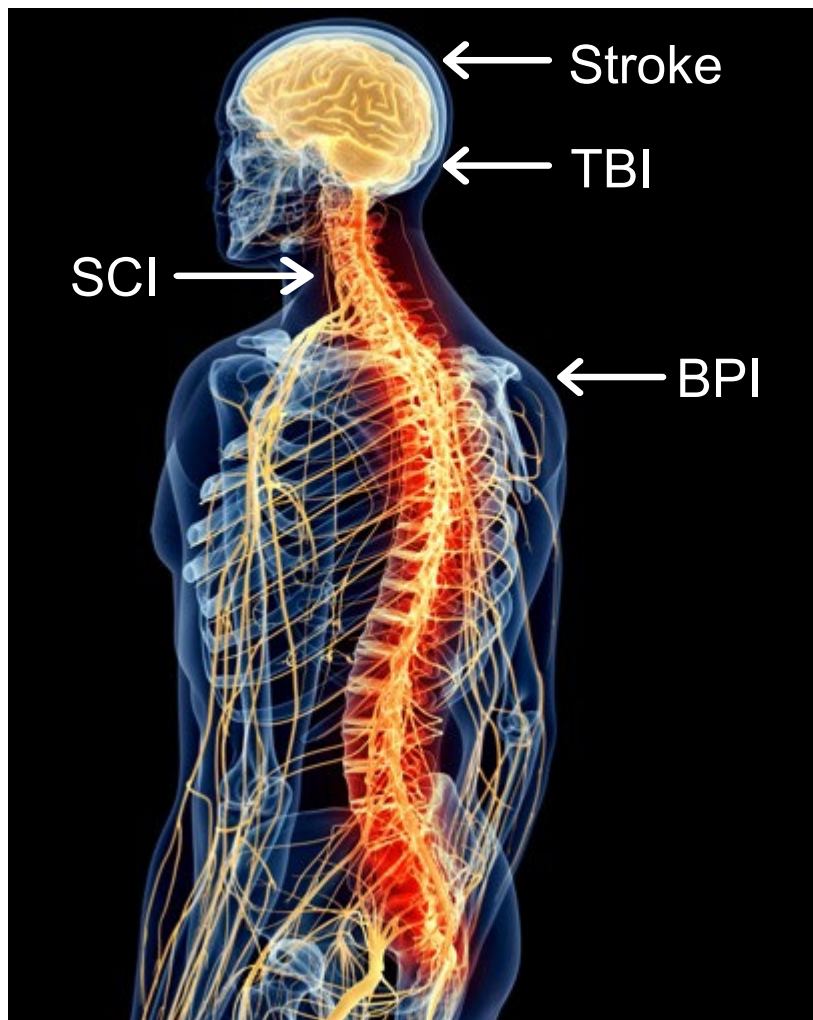
**Attractive Margin Profile  
with Opportunity for Scale  
Economics**



# Causes of Arm and Hand Paralysis: Stroke, Nerve Injury, or Disease

## Major Dx

- Stroke/CVA
- Traumatic Brain Injury
- Spinal Cord Injury
- Brachial Plexus Injury



## Other Dx

- Cerebral Palsy
- Multiple Sclerosis
- ALS
- Spinal Muscular Atrophy
- Acute Flaccid Myelitis

# Patient Journey: From Stroke to Rehab Therapy



## ONSET

Incidence:  
800,000  
Cases/Yr.  
in US

## ACUTE CARE

Onset → 1 week

## SUB-ACUTE CARE

1 week → 6  
months

## OUTPATIENT THERAPY

(Incidence)

6–12 months

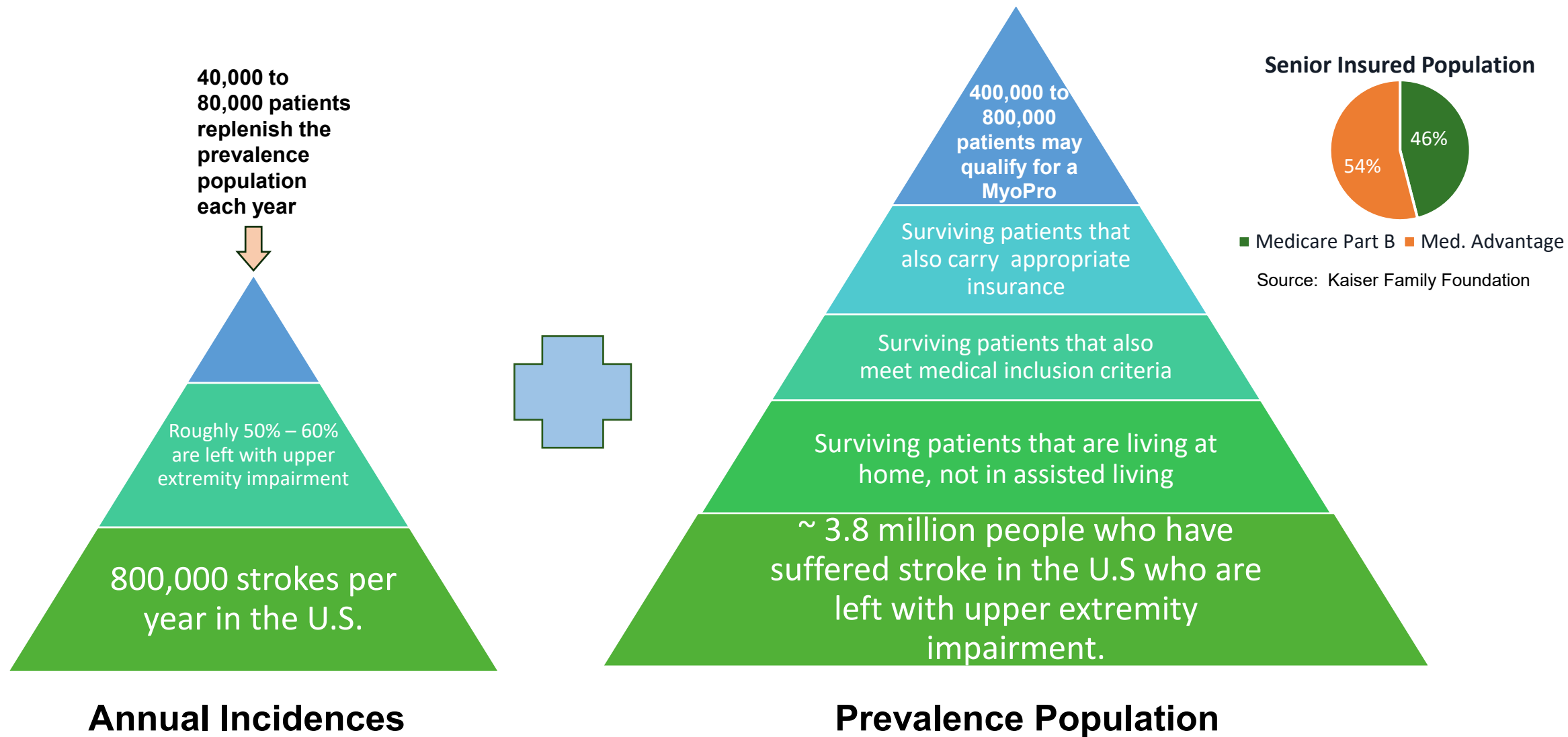
## CHRONIC HEMIPARESIS

(Prevalence)

> 6–12 months

Patients are told “Get used to it – You’ll never use your arm and hand again for the rest of your life”

# Substantial Market Opportunity



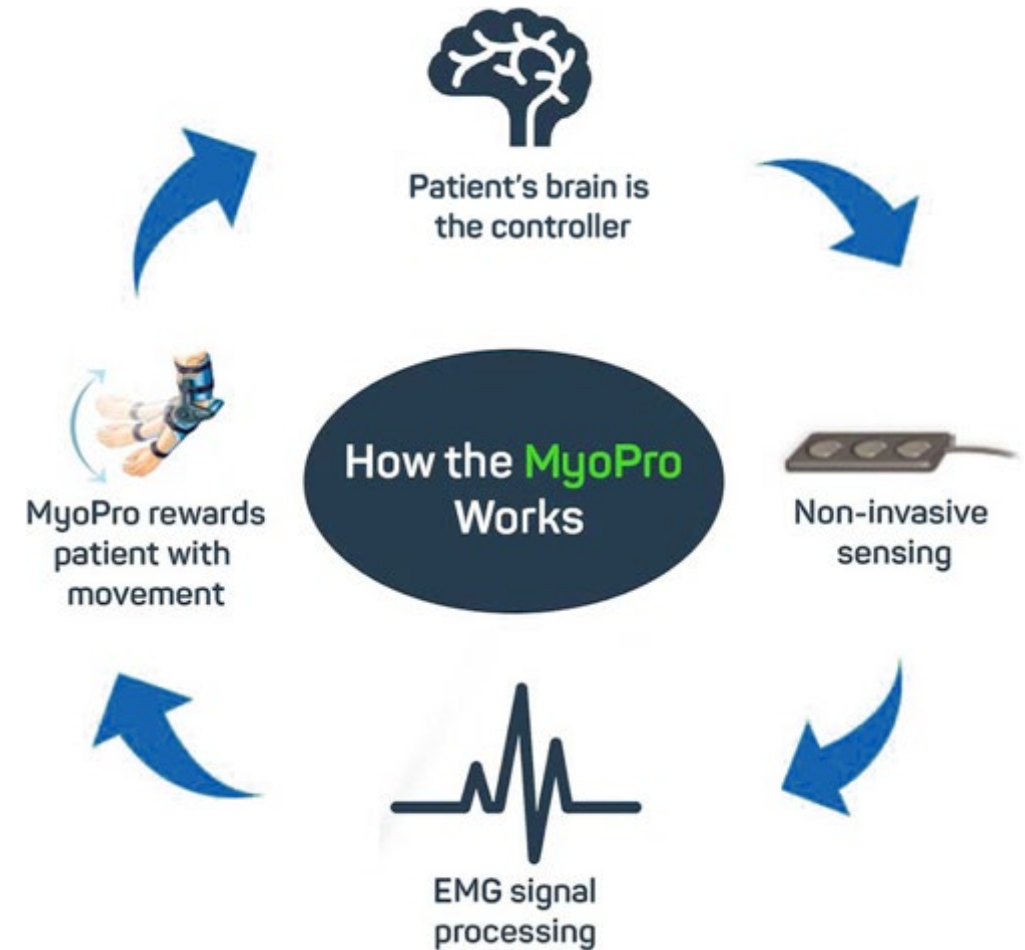
Source: Centers for Disease Control and Prevention, Christopher and Dana Reeve Foundation, Frontiers in Neurology, American Heart Association (Stroke) and Myomo base model estimates

# Our Solution: The MyoPro Arm Brace -- Enabling Activities of Daily Living



# How it Works: Myomo's Proprietary Technology

- Brain-computer interface
- Interpret and amplify a patient's weak EMG signal
- 35 Patents in U.S. and International markets valid through 2042.





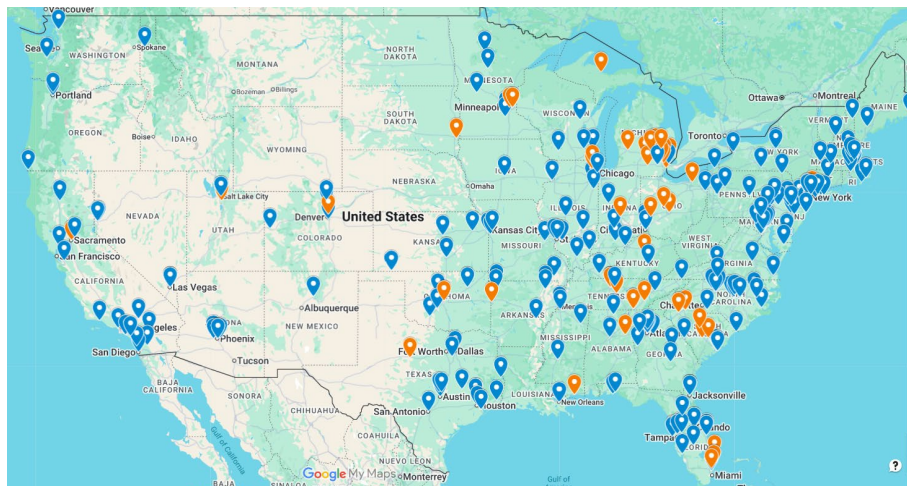
# Go to Market Approach Via 3 Distribution Channels



Direct-to-Patient  
Advertising  
(Social Media/TV)



Referrals from  
Rehab Hospitals  
(MyoConnect)



Orthotics &  
Prosthetics  
Clinics

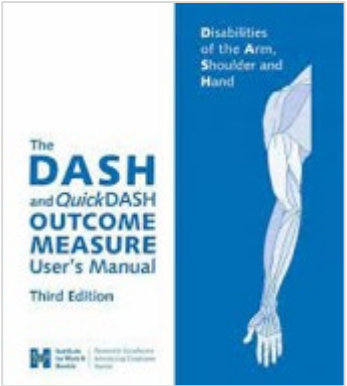


----- Recurring Patient Sources -----

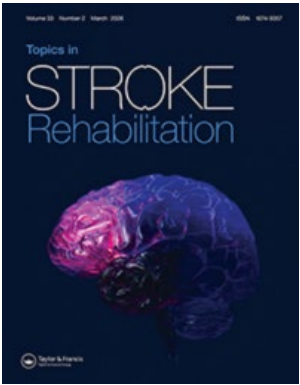
# Insurance Reimbursement Supported by Clinical Research



Medicare Fee \$68,800\*



Subjects from our Patient Registry



Systemic review published in 2025

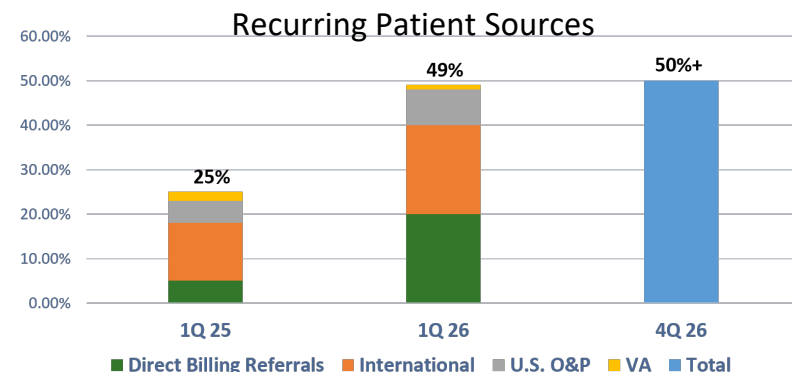


Randomized Controlled Trial underway

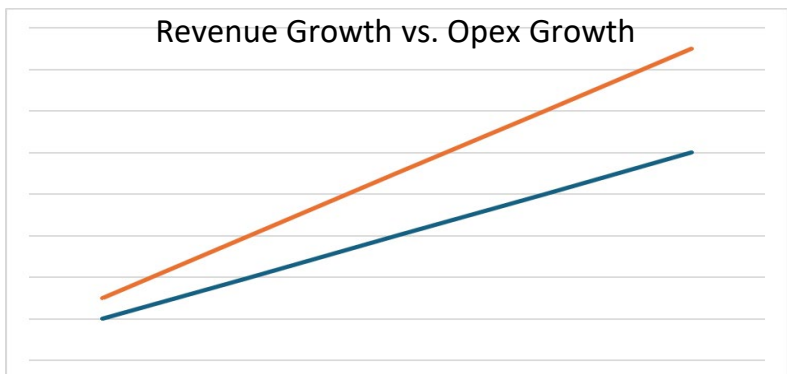
\* Fee for MyoPro 2x Motion G

# 2026 Strategy Direction & Four Success Pillars

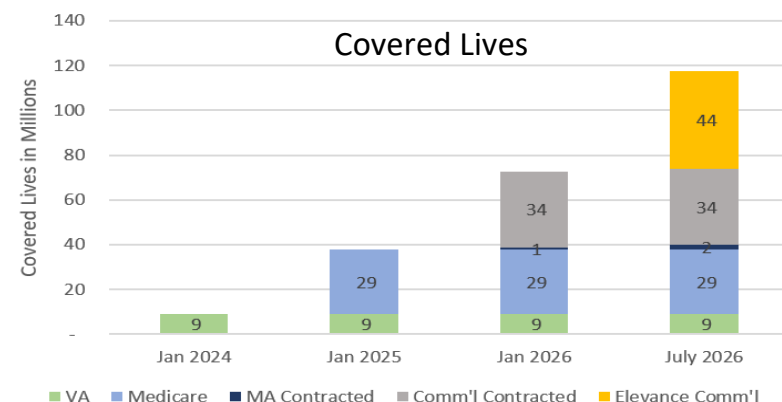
## 1. Shift to Recurring Patient Sources



## 3. Demonstrate operating leverage



## 2. Increase market access with additional payer contracts



## 4. Invest in product development and research



# Track Record: 10 Years of Revenue Growth



# P&L and Key Balance Sheet Metrics

## P&L

| (\$000's)                 | Actual<br>Q1'26 | Actual<br>Q1'25 | Actual<br>2025 | Actual<br>2024 |
|---------------------------|-----------------|-----------------|----------------|----------------|
| Product Revenue           | \$ 10,113       | \$ 9,832        | \$ 40,928      | \$ 32,551      |
| License Revenue           | -               | -               | -              | -              |
| Total Revenue             | 10,113          | 9,832           | 40,928         | 32,551         |
| COGS                      | 3,211           | 3,222           | 14,040         | 9,366          |
| Gross Profit              | 6,902           | 6,610           | 26,888         | 23,185         |
| Gross Margin              | 68.2%           | 67.2%           | 65.7%          | 71.2%          |
| Operating Expenses:       |                 |                 |                |                |
| R&D                       | 1,623           | 1,790           | 6,944          | 4,772          |
| Selling, Clinical & Mktg  | 4,817           | 4,396           | 20,385         | 12,237         |
| G&A                       | 3,619           | 3,944           | 13,961         | 12,383         |
| Total                     | 10,059          | 10,130          | 41,290         | 29,392         |
| Operating Loss            | (3,157)         | (3,520)         | \$(14,402)     | \$ (6,207)     |
| Interest expense (income) | 504             | (192)           | 451            | (389)          |
| Other (income) expense    | (839)           | -               | 217            | -              |
| Income Taxes              | 187             | 137             | 504            | 366            |
|                           | (148)           | (55)            | 1,172          | (23)           |
| Net Loss                  | \$ (3,009)      | \$ (3,465)      | \$(15,574)     | \$ (6,184)     |

## Key Balance Sheet Metrics

| (\$000's)            | Actual<br>Q1'26 | Actual<br>Q4'25 |
|----------------------|-----------------|-----------------|
| Cash & Investments   | \$ 15,696       | \$ 18,394       |
| Working Capital      | 16,273          | 19,212          |
| Debt                 | 12,568 *        | 12,527          |
| Shareholders' Equity | 9,002           | 11,403          |
| Shares Outstanding   | 42,330 **       | 42,235          |

\* Face value + accretion of final payment liability

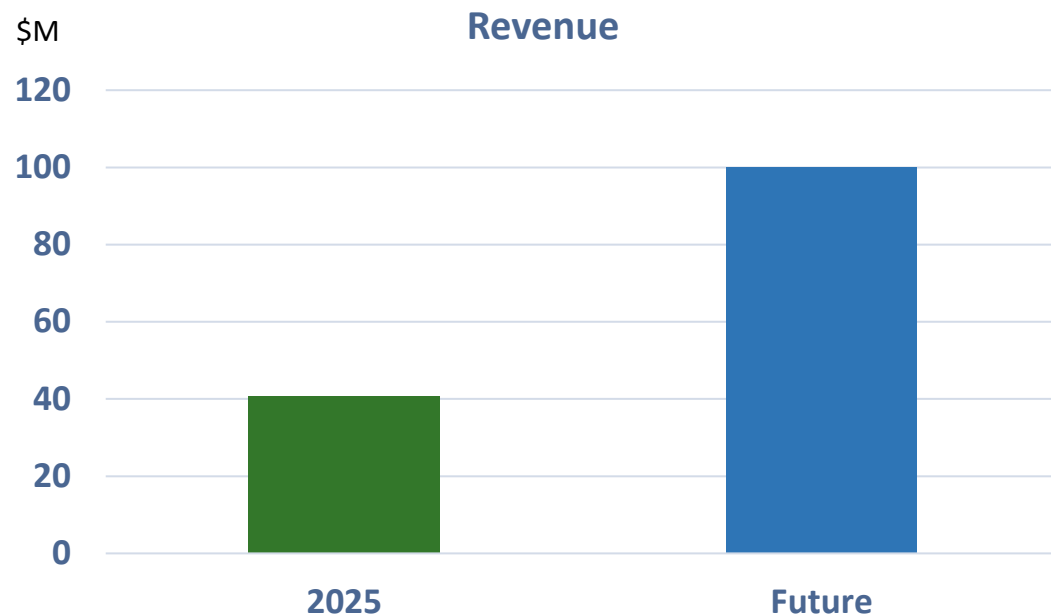
\*\* Includes unexercised pre-funded warrants

### Notes:

- Interest only on debt until May 2027
- Operating leverage in Q1 as guided



# Where We're Headed: Longer-Term Vision



- **> \$100M in annual revenues**
- **70% gross margin, positive EBITDA and cash flow.**
- **Durable business with recurring patient sources.**
- **Significantly reduced barriers to reimbursement.**
- **Growth opportunities: New products, new indications, new markets.**

# Leadership Team & Board of Directors

## Management Team Members



### **Paul R. Gudonis** **Chairman & CEO**

Scaled multiple tech co's, largest from \$5M to \$1.2B revenue (BBN/Genuity)



### **David Henry, CFO**

Raised nearly \$900M in capital for public companies



### **Micah Mitchell** **Chief Commercial Officer**

Grew sales 10x at several custom DME businesses



### **Dr. Harry Kovelman** **Chief Medical Officer**

Track record of expanding patent access for new technologies



### **Malcolm Bock** **VP of Engineering and Product Strategy**

Experienced Medical Device Engineering Executive



### **Dennis Shay** **Dir - QA/RA**

Leads Quality and Regulatory Affairs efforts to enable global market access



### **John Frijters** **Managing Director - International**

Experienced executive O&P Europe – based



### **Kathy Sawyers, PT, ATP Sr.** **Dir. – Clinical Outcomes**

Oversees clinician training and user support



### **Colin Anderson** **Dir – Global Operations**

Experienced at scaling operations in med device industry

## Board of Directors



### **Thomas Kirk** **Lead Independent Director**

Former CEO, Hanger Clinics



### **Thomas Crowley** **Board Member**

Former Med Device CEO



### **Milton Morris** **Board Member**

Former President & CEO, Neuspera Medical; Boston Scientific exec



### **Heather Getz** **Board Member**

Former CFO & COO Butterfly Network, Inc.



### **William Febbo** **Board Member**

CEO and Director Performance Health Systems



### **Joseph Manko** **Board Member**

Senior Principal Horton Capital Management

# Thank You!



## For Additional Information:

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